



Sto Corp.  
3800 Camp Creek Parkway  
Building 1400, Suite 120  
Atlanta, GA 30331  
Tel: 404-346-3666  
Toll Free: 1-800-221-2397  
Fax: 404-346-3119  
[www.stocorp.com](http://www.stocorp.com)

November 1, 2018

Dear Valued Sto Corp. Partner:

At Sto Corp. we continually strive to provide superior services and product offerings to our customers and the markets we collectively serve. Due to increases in raw materials and escalating transportation costs, it is necessary for Sto Corp. to implement a material price increase not to exceed 6% on the following product segments, effective with all shipments commencing February 1, 2019:

- EIFS / Stucco
- Air & Moisture Barrier
- Coatings
- Colorants

Sto sales personnel will be working closely with our channel partners regarding specific adjustments to ensure an orderly adoption in the marketplace. The new pricing specifics will be available online through your eOrder account beginning January 2019.

Thank you for your business and continued support of Sto Corp. Please contact myself or your Regional Sales Manager with any questions.

A handwritten signature in black ink, appearing to read "Paul B. Bieber". The signature is fluid and cursive, with a long horizontal stroke at the end.

Paul B. Bieber  
Vice President, Sales

