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 technicalservices@marinoware.com  
 sales@marinoware.com  
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 connectors@marinoware.com

Date: February 15, 2018

To: Our Valued Customers

Re: Price Increase Announcement – 10% Effective March 5, 2018

Due to the continued successive increases in steel cost, Marino\WARE will raise prices 10% on all products, effective March 5, 2018. Price pages will be distributed by March 1<sup>st</sup>.

Marino\WARE will honor all quotations activated in accordance with the “Quote Activation Policy,” which went into effect on April 13, 2010, and can be found on our website, [www.marinoware.com](http://www.marinoware.com).

**We urge you to review any open job commitments with your customers and your Marino\WARE sales representative.**

Thank you for your continued support!

Sincerely,

Marino\WARE Sales Management Team

Gerry Compton  
EVP

Bill Mayne  
VP Southeast

Mike Fenbert  
VP Midwest

Kip Craddick  
RSM South Central

★ NEW JERSEY FACILITY  
400 Metuchen Road  
South Plainfield, NJ 07080  
(800) 627-4661  
(908) 757-9000  
(908) 412-1442 FAX

★ GEORGIA FACILITY  
777 Greenbelt Parkway  
Griffin, GA 30223  
(800) 504-8199  
(678) 688-1312  
(678) 688-1379 FAX

★ INDIANA FACILITY  
4245 Railroad Avenue  
East Chicago, IN 46312  
(866) 636-6002  
(219) 378-7100  
(219) 378-7106 FAX

★ TEXAS FACILITY  
10101 Bay Area Boulevard  
Pasadena, TX 77507  
(800) 504-8199  
(678) 688-1312  
(281) 283-8105 FAX

★ NEW YORK SALES OFFICE  
137 Broadway, Suite B1  
Amityville, NY 11701  
(800) 627-4667  
(631) 691-2200  
(631) 691-1492 FAX

★ ENGINEERING OFFICE  
100 Hendrick Drive, Suite 200  
McDonough, GA 30253  
(866) 545-1545  
(678) 688-7780  
(770) 507-2605 FAX



February 14, 2018

## Price Increase Announcement

To Our Valued Customers:

Due to escalating raw material costs, ClarkDietrich Building Systems will implement a price increase of up to 10% on all products effective March 5, 2018.

ClarkDietrich will continue to honor all existing quotes in accordance with our current job quoting policy. A copy of our policy can be found on our website at:

[www.clarkdietrich.com/support-tools/sales-forms](http://www.clarkdietrich.com/support-tools/sales-forms).

Revised price sheets reflecting this increase will be distributed in the next two weeks. If you have any questions, please contact your local Sales Representative.

Thank you for your continued loyalty and support.

Sincerely,

ClarkDietrich Building Systems

9050 Centre Pointe Dr. Suite 400  
West Chester, OH 45069

P 513.870.1100  
F 513.870.1300

[clarkdietrich.com](http://clarkdietrich.com)  
Clarkwestern Dietrich Building Systems LLC



Building Products Inc.

2960 Woodbridge Ave  
Edison NJ, 08837

(732) 662-6200  
[www.buysuperstud.com](http://www.buysuperstud.com)

February 15, 2018

RE: Price Increase Effective March 5, 2018

To Our Valued Customers:

Due to the continued increase in cost of steel, Super Stud will be increasing prices on all steel products by a minimum of 10% effective on deliveries on or after March 5, 2018.

Super Stud will honor all **UNEXPIRED** quotes in accordance with our quote policy. Please contact your sales representative to review your pending job quotations.

If you have any questions regarding the price increase or escalators please contact your Super Stud Building Products Sales Representative.

Thank you for your business and continued support.

Chris Chimera

A handwritten signature in blue ink, appearing to read "Chris Chimera", is written over a light blue rectangular background.

Sales Manager  
Super Stud Building Products