



December 1<sup>st</sup>, 2017

## **FASTENERS**

Grabber greatly appreciates your efforts supporting our products and services, and as such would like to provide you with advanced notification that due to escalating costs of steel, specifically wire rod, and foreign currency exchange pressures with our vendors, we are initiating price increases which will take place February 1st, 2018 on all out-of-stock purchases. Please contact your Grabber account manager for specific details.

We are providing you with this advanced notification so that you can adequately plan your inventory and purchase requirements and be informed as you work with customers.

We appreciate your support in helping communicate these price and market adjustments, and we look forward to continuing to grow and develop your business together. Remember to ask your Grabber account manager about product demo's, lunch and learns, and all our new products coming to market! We are excited to be partnered with you and look forward to 2018 together.

Best Regards,

Todd M. Balestrieri  
Vice President of Sales

