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DATE: February 9, 2016
TO: All STI Distributors
FROM: Danielle L. DeGerolamo
Market Manager
RE: Price Adjustment—Effective April 1, 2016

STI has worked hard to hold down costs and delay price increases for as long as possible. Please be advised that effective April 1, 2016 we will increase prices for a majority of the product line 3%-5% as indicated below.

The following products will be increased 5%:

- Sealants & Spray Products - ES, LC, SNS, Silicone, AS, FT, Cable Spray
- SpeedFlex Joint Profile
- EZ Firestop Grommets

The following products will be increased 3%:

- Intumescent Sealants & Silicones - SSS, LCI, WF, PEN, SIL
- Pillows, Collars, Wrap Strips, Closet Flange, FyreFlange, Mineral wool boards, Box Inserts, Firestop Plugs.
- Ready Sleeve * Items FS100, FS200 and FS400 only. *Excluded are the FS201, FS401 and all FSR Series.*
- Accessories- All Caulk Guns & Foil Tape

All other items will have fixed increases based on the raw material cost increase.

The Standard STI Terms and Conditions will be revised as follows:

- Pre-Paid Freight will be increased from \$2,500.00 to \$3,500.00 USD. Pre-Paid Fill-in Orders will also be increased to a minimum of \$1,500.00 for each pre-paid qualifying stocking order.
- A copy of the new Terms and Conditions document is enclosed with this notification.

As always, please contact your STI Territory Manager with any questions or to request a copy of your new price sheet.

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