



# *price bulletin*

**Corporate Office**  
2001 Rexford Road  
Charlotte, NC 28211  
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nationalgypsum.com

September 19, 2017

TO OUR CUSTOMERS:

Many of you are in the process of planning and bidding for work and have relied upon our pricing guidance at this time of year. In response to requests for this information, National Gypsum Company and its subsidiary entities will increase prices on the listed products as follows in 2018:

**JANUARY 1, 2018** – Affecting all shipments on and after this date:

- 15 % - Gypsum Wallboard**  
(Entire product line, including all specialty wallboard and glass mat products)
  
- 7 % - Interior Finishing Products** - (Entire product line)
  
- 10 % - Cement Board Products**  
(Entire product line, including cement board tape and screws)
  
- 7 % - Plaster Products** - (Entire product line)

**JULY 16, 2018** – Affecting all shipments on and after this date, and good through December 31, 2018:

- 15 % - Gypsum Wallboard**  
(Entire product line, including all specialty wallboard and glass mat products).

In addition, our policy prohibiting job quotations remains in place.

This notice follows our customers' request that we provide pricing guidance prior to all price increases.

Thank you for your valued business and continued support. If you have any questions, please contact your local National Gypsum Company Sales Representative or Customer Account Specialist.

NATIONAL GYPSUM COMPANY  
AND ITS SUBSIDIARY ENTITIES

AREA : Entire U.S. and All Export



October 6, 2017

Dear Valued Customer:

In order to align with the planning needs of our customers, we are sending you this announcement to provide you with our wallboard and joint compound pricing for the beginning of 2018.

Effective with orders shipped on or after January 1, 2018, the price of our products will be increased by the following amount over current prices:

ALL WALLBOARD PRODUCTS	18%
ALL JOINT COMPOUND PRODUCTS	7%

Continental Building Products reserves the right to monitor shipments prior to the increase in order to supply our customers as effectively as possible.

Significant cost inflation has occurred over the course of the current year and is expected to continue into 2018, and demand continues to increase in all of our regions. For these reasons, you should be prepared for Continental Building Products to implement potential price increases in 2018 beyond this announcement.

If you have any questions regarding the pricing for your specific area, please contact your local sales representative.

Thank you very much for your business and continued support.

Sincerely,

Continental Building Products Operating Company, LLC

AREA: All U.S. and Export