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Date: 10/1/18

To: Nichiha Customers

From: Jim Wueste, VP Sales and
Jason Monday, Commercial Sales Director

Re: Change in Price

Following the recently imposed tariffs, Nichiha is announcing a price increase. The price increase will take effect with all orders placed on or after January 1, 2019. The increase will affect all Designer Series, Metallic Series, Modern Series, Wood Series, Concrete Series, Brick Series, Masonry Series and corresponding accessories. Please contact your local representative for established price increase percentage. Nichiha will continue to monitor all market dynamics and establish prices based on: competitive product pricing, freight costs, tariffs, and other considerations.

Orders received prior to January 1, 2019 will be shipped at Nichiha's discretion. There will be no delaying orders beyond normal lead times.

Please contact your local representative should you have any further questions.

Thank you again for your continued support.