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Owens Corning Sales, LLC

One Owens Corning Parkway
Toledo, Ohio 43659
419.248.8000



November 15, 2017

Dear Owens Corning™ Insulation customer,

Please be aware that demand for Batts & Rolls and Loosefill products are expected to be heavy in the coming weeks and months and, in some cases, will exceed our available capacity. Owens Corning is focused on ensuring that our customers' product needs are met and, therefore we will be implementing **planned availability** on Loosefill products as of Wednesday, November 15, 2017.

This planned availability will be in place on Loosefill products until further notice. Batts & Rolls are not expected to be impacted at this time. We will make Loosefill products available to you based on your average monthly purchases made during August through October 2017. If you have special needs or requirements, please reach out to your Owens Corning sales representative.

As part of the planned availability we are asking for orders of Loosefill products to be received for the remainder of the year per the table below. We will communicate monthly "order by" dates for 2018 at a later time.

Shipping timeframe for Loosefill Products	Order by date
Nov. 16 through Nov. 30, 2017	Orders must be received by Monday, Nov. 20, 2017
Dec. 1 through Dec. 31, 2017	Orders must be received by Friday, Dec. 8, 2017

In addition, we expect carrier availability to be constrained in the month of December due to the lingering impacts from Hurricanes Harvey and Irma, as well as pre-buying activity ahead of the January, 2018 price increase. With this understanding and the potential impact that it could have on your business, Owens Corning is requesting that we received all Batt orders for December delivery no later than Friday, December 8.

Current pricing will apply for orders for full truckloads of Batts received on or before Friday, December 8. Orders received for Batts after December 8 with a scheduled ship date prior to the increase will be subject to carrier availability and Owens Corning cannot guarantee they will ship prior to January 8.

Should you have questions, please contact your Owens Corning sales representative.

Thank you for your continued support of Owens Corning.

Sincerely,



Mike Swift
Vice President
North America Building Insulation



Nathan Walker
Vice President of Sales
National Accounts

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