**PRICE INCREASE ANNOUNCEMENT**

**DATE:** 5/31/2016  
**VENDOR(S):** USG, Armstrong & Rockfon

<table>
<thead>
<tr>
<th>MATERIALS AFFECTED</th>
<th>INCREASE %</th>
<th>START DATE</th>
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<tr>
<td>Commercial &amp; Retail Suspension Systems</td>
<td>5%</td>
<td>5/31/2016</td>
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Accordingly, Kamco Supply Corp of Boston will increase prices equal to that of the manufacturers on shipments after the above dates.

Please Contact Your Local Sales Representative with Any Further Questions

Thank You for your Continued Support

Manufacturers’ Letters Can Be Found At www.kamcoboston.com  
Click on the What’s New Tab
May 31, 2016
Commercial and Retail
Suspension Systems Price Bulletin

Effective Tuesday, May 31st, Prelude, Suprafine, Silhouette, Interlude, DGS and Axiom/Serpentina will increase 5% for customers in the United States, Canada, and Latin America.

These actions are a result of volatility in the steel industry. North American Steel producers filed with the US government to enact trade actions against flat rolled steel imports from 12 countries, including hot-dipped galvanized steels, which has drastically reduced imported steel volumes and constrained supply. U.S. hot roll prices have risen 30% since the beginning of 2016.

The full impact of these import actions is unclear, but with the information currently available, we offer the following future guidance:

- +5% for quotes on or after February 6, 2017
- +5% for quotes on or after August 7, 2017

We continue to manage costs while investing in new products and resources to bring ceiling construction expertise to the industry.

We value your business and we thank you for your support.
April 22, 2016

To Our Customers,

Effective June 6, 2016, USG will increase prices on the following products:

- All Commercial and Retail Suspension Systems will increase 5%. (including Drywall Suspension Systems)
- All Compasso™ Standard, Compasso™ Elite, and Curvatura™ Systems will increase 5%.

Your USG sales representative will contact you to deliver updated price lists and discuss our escalation guidelines. As always, we appreciate your business, and look forward to our continued partnership.

Sincerely,

Matt Byrne
Senior V.P. Sales, North America
USG

**COVERAGE AREA:** All United States, Canada, Mexico and LATAM
April 19, 2016

Pricing Update: **June 6, 2016 – Suspension Price Increase 5%**

There is a growing constriction in the supply chain of steel for the North American market causing significant upward pressure on prices. Due to current market dynamics, it is necessary for Rockfon to raise prices on the following products:

- **Chicago Metallic Commercial Suspension Systems, including Drywall Suspension - 5%**

This increase applies to all shipments in the United States and Canada on or after Monday June 6th, 2016.

Rockfon reserves the right to review all orders to ensure quantities are reasonable compared to historical purchases.

Thank you for your continual support. Your local ROCKFON representative will provide you with the updated price books shortly. Please contact your representative if you have any questions.