



GP Gypsum LLC  
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December 6, 2019

To: Kamco Supply Corp of Boston  
Mike Williams

GP Gypsum will be modifying the sales price invoiced to you for ToughRock<sup>®</sup> gypsum board and Dens<sup>®</sup> gypsum panel products (excluding DensDeck<sup>®</sup> roof board and DensElement<sup>®</sup> sheathing products) for all U.S. markets effective with shipments on and after **January 6, 2020**.

Your GP Gypsum representative will be contacting you shortly to discuss the details of your new pricing.

Please note that GP Gypsum reserves the right to modify its pricing at any time based on market conditions, changes in raw material costs or other factors.

If you have any questions regarding this letter or if we can be of service, please feel free to contact your GP Gypsum representative. We would also like to take this opportunity to thank you for your business and extend our best wishes to your firm.

Very truly yours,

GP Gypsum LLC



November 25<sup>th</sup>, 2019

To Our Customers:

Effective with shipments on and after Monday, December 30<sup>th</sup>, 2019, USG will increase its prices on all wallboard, interior finishing, Durock® and Fiberock® products.

- All Sheetrock® brand wallboard products as well as Securock® brand glass-mat products are included. Standard wallboard products will increase by 20%, specialty and glass-mat products will increase by up to 25%.
- Your sales rep will provide you an updated price list which will be effective December 30<sup>th</sup> and will advise you of your new “not to exceed” wallboard price for 2020. As we have done in the past, we reserve the right to increase prices during the year up to your “not to exceed” price.
- All interior finishing products will increase 5%, which includes all Joint Compound, Paper-Faced Bead & Trim, Tape, Texture, Plaster and Accessories products.
- All Durock® brand cement board and Fiberock® products will increase 10%. Your new price list for Durock® and Fiberock® products will be provided by your sales rep prior to the increase date as well.

Please contact your USG sales representative if you have any questions. As always, we thank you for your business and support for USG products.

Sincerely,

A handwritten signature in black ink that reads "Matt Byrne". The signature is fluid and cursive, written in a professional style.

Matt Byrne  
Senior Vice President  
Sales – North America