

Date: June 17, 2016
Sales Bulletin: 2016-20DDC

Coverage: US and Canada -- Commercial and Retail

August 1, 2016 Commercial and Retail Ceilings Price Bulletin

Effective Monday, August 1, 2016, **prices of Armstrong core ceilings will increase 5%.** Architectural Specialties, Walls, and Grid products will not increase at this time.

This action reflects increased raw material costs.

The same ceiling increase will go into effect in **Canada** on **September 5, 2016.**

For Commercial Customers:

For future quotes, the following are our guidelines for 2017.

- **Commercial Core Ceilings price guidelines**
 - +5% for quotes on or after February 6, 2017
 - +5% for quotes on or after July 30, 2017

We continue to invest in people and new products in support of our mutual opportunities.

Thank you for your business.