



The Dow Chemical Company
Midland, MI 48674
U.S.A.

October 11, 2018

PERFORMACE BUILDING SOLUTIONS PRICE INCREASE ANNOUNCEMENT

Dear Valued Customer:

Effective Monday, November 12, 2018 or as contracts allow, Performance Building Solutions, a business unit of The Dow Chemical Company, will increase the selling prices of all STYROFOAM™ Brand Extruded Polystyrene Insulation by seven percent (7%) in North America.

Orders placed prior to the close of business on Wednesday, October 31, 2018, which have scheduled ship dates on or before Friday, November 9, 2018 will receive the current prices. All orders placed on or after November 1, 2018 will be subject to the new price. Pricing arranged for future orders prior to this announcement will be handled on a case by case basis. To manage orders for these products during this period (October 12, 2018 – November 11, 2018), Dow reserves the right to limit the quantity purchased in advance of this increase.

Your new product specific prices will be communicated to you by October 31, 2018. If you have any questions, please contact your local Dow sales representative.

We are committed to delivering the highest level of service, providing quality products and helping you enhance your business. Thank you for the opportunity to supply your needs and for your continued support and understanding.

*****Please note effective 11/1/18 we will undergo a legal entity change - Information on the Legal Entity Name, Mailing Addresses, VAT Numbers, Tax ID Numbers and FAQs can all be found at: www.dow.com/dwdp-changes.***

*****Due to this change, we will have a shipping holiday on November 1-2, 2018. Please plan accordingly.***

Sincerely,

Tom Evans
Business Director – Americas
Dow Building Solutions

To view this email as a web page, go [here](#).

Owens Corning Foam Insulation, LLC
One Owens Corning Parkway
Toledo, Ohio 43659
419.248.8000



October 18, 2018

U.S. Price Announcement: Foamular® Foam

Dear Valued Customer,

Owens Corning Foam Insulation, LLC ("Owens Corning") will increase U.S. prices on **all orders shipping on or after November 19, 2018** as follows:

Product Name	Increase
FOAMULAR® Extruded Polystyrene (XPS) Foam Board products	7%

Owens Corning reserves the right to limit the quantity of orders placed in advance of this increase. Orders shipped between October 18, 2018 and November 18, 2018 may not exceed your average monthly purchases in October and November 2017. Quantities shipped above your monthly average will receive the new price level.

Full truck or CPU orders with scheduled ship dates prior to November 18, 2018 will receive current pricing provided you have not exceeded your monthly average purchases of October and November 2017. Orders placed after November 1 will not be guaranteed to ship prior to the increase. All orders shipping on or after November 19, 2018 will be priced at the new levels.

All new commercial job quotes for projects shipping on or after November 19, 2018, will reflect the increased price. All prior job quotes will be honored in the near term and will be managed on an individual basis.

New list price sheets will be issued shortly, and your Owens Corning area sales manager will be contacting you to review your new prices.

Thank you for your continued support of Owens Corning® products and the opportunity to serve you. Please discuss any specific needs with your Owens Corning area sales manager.

Sincerely,

A handwritten signature in black ink, appearing to read "Mike Swift", with a stylized flourish at the end.

Mike Swift
Vice President & General Manager
North American Building Insulation