



May 8, 2014

To: All U.S. Commercial Insulation Customers

Re: Price Increase

Effective June 9th, 2014, selling prices for Thermafiber[®] Commercial Insulation products will increase by 6%. The following products will be affected:

Thermafiber Commercial Insulation Products

Sound Attenuation Fire Blankets (SAFB)
UltraBatt[™] Insulation
FireSpan[®] 40 & 90 Insulation
Safing & TopStop[®] Insulation
RainBarrier[®] 45 & HD Insulation
VersaBoard[®] Insulation
FixtureShield[®] Insulation
SoundZero[®] Acoustical Blanket
Thermafiber Foil Tapes & Knives
Impasse[®] Hardware & Spiral Anchors
Safing & RainBarrier[®] Clips

Your Thermafiber Sales Representative will provide you with a new net price sheet for those items you historically purchase. **Orders for immediate delivery, placed prior to the close of business on Monday, June 2nd, 2014, will be invoiced at the pre-price increase level.** Should you have questions, please feel free to contact us by calling our Customer Service Center toll-free at (888)834-2371.

We appreciate your business and continued support of Thermafiber Insulation Products.

Sincerely,

A handwritten signature in black ink, appearing to read "M.J. Williams".

Michael J. Williams
Sales Director



May 2, 2014

To: All U.S. Commercial and Residential Customers

Re: Price Increase Announcement – Effective June 1, 2014

Please be advised that effective June 1, 2014, Roxul will increase prices on all **Commercial and Residential Products by 6%**. This increase affects the following products:

Commercial Products

AFB
ComfortBatt SS (steel stud)
CavityRock MD, DD
Rockboard 40,60,80,PG
CurtainRock 40,80
Roxul Safe
ComfortBoard CIS (continuous insulation)
Firewall 1hr, 2hr
Roxul Plus MB (metal bldg.)
DrainBoard

Residential Products

ComfortBatt WS (wood stud)
SAFE 'n' SOUND®
ComfortBoard IS

New discounts will be provided by your Roxul Sales Representative in the near future. **Orders placed on or before the close of business Friday, May 30, 2014 for immediate delivery, will be invoiced at the current level.**

If you have any questions pertaining to this announcement, please feel free to contact your Roxul Sales Representative or the undersigned.

Yours truly,

Cary Robertson
U.S. National Sales Manager
Commercial and Residential Solutions
Roxul Inc.

CC Bob Toller