

APR 23 2012

AIR VENT INC.

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Dallas, TX 75211
(800) 247-8368



April 11, 2012

Dear Air Vent Partners and Friends:

All of us at Air Vent would like to thank you for your business, support and relationships we have all enjoyed for many years. We realize that our customers are our most valuable asset and without you we would not be here.

Due to the continued escalation of raw material, manufacturing, and transportation costs we are announcing a price increase of approximately 5 - 8% effective June 1, 2012. This increase will take effect on shipments on June 1, 2012. Your local Air Vent representative will visit you with more details of this increase as we get closer to the effective date.

As always, we will continue to diligently work to control our costs and we will support our customers with quality products at competitive prices. If you have any questions regarding this increase, please contact your Air Vent Regional Sales Manager.

Again, thank you for your business and support.

Sincerely,

A handwritten signature in black ink that reads "Donnie Anderson". The signature is written in a cursive, flowing style.

Donnie Anderson
Vice President of Sales