



April 4, 2014

US Price Announcement: Foamular® Foam & Accessory Insulation Products

Dear Valued Customer,

While we believe our previously announced price increase is both justified and necessary for our business, market developments have caused us to moderate the increase. We do this reluctantly as it is critical that we invest in our operations, innovation and programs to support your business and future success of our business.

Owens Corning Foam Insulation, LLC ("Owens Corning") will increase U.S. prices on all orders shipping on or after April 25, 2014 as follows:

FOAMULAR® Extruded Polystyrene (XPS) Foam Board products	6%
PROPINK® FanFold, FanFold Underlayment Board, Fold Form products	6%

Orders shipped between March 21, 2014 and April 24, 2014 may not exceed your average monthly purchases in March and April 2013.

Full truck or CPU orders placed prior to April 18, 2014 will be guaranteed to ship at the pre-increase price provided you have not exceeded your monthly average purchases of March and April 2013.

Orders placed after April 18th will not be guaranteed to ship prior to the increase.

All commercial job quotes for projects shipping on or after April 25, 2014, will reflect the increased price. Formally quoted pricing for existing jobs will be honored and escalators will apply.

New list price sheets will be issued shortly and your Owens Corning area sales manager will be contacting you to review your new prices.

Thank you for your continued support of Owens Corning products and the opportunity to serve you. Please discuss any specific needs with your Owens Corning area sales manager.

Sincerely,

A handwritten signature in black ink that reads "Greg Mather". The signature is written in a cursive style with a long horizontal line extending from the end.

Greg Mather
Vice President and General Manager
Owens Corning Foam Insulation, LLC



March 28, 2014

DOW BUILDING SOLUTIONS PRICE INCREASE ANNOUNCEMENT

Dear Valued Customer:

Effective April 28, 2014, or as contracts allow, Dow Building Solutions, a division of The Dow Chemical Company, will increase the selling prices in the United States and Canada on the products outlined in the table below:

Product(s)	Percent Increase
Dow STYROFOAM™ Extruded Polystyrene Insulations	Up to 6%

All pricing actions will take into account prevailing market conditions.

Orders placed prior to the close of business on Thursday, April 17, 2014, with scheduled ship dates through Friday, April 25, 2014, will receive the current prices. All orders placed on or after Friday, April 18, 2014, and all shipments after Monday, April 28, 2014, will be priced at the new levels.

In addition, to manage orders for these products during this period (March 28, 2014, to April 28, 2014), The Dow Chemical Company reserves the right to limit the quantity purchased in advance of this increase. Quantities shipped at current pricing during this timeframe may not exceed your 2013 monthly average for the months of March and April 2013. Quantities shipped above your monthly average will reflect the increased prices.

Commercial bidding of jobs that are shipping after April 28, 2014, will be priced at the new levels. Quoted pricing for existing jobs is subject to price escalators as outlined in the price request form.

New list price sheets will be issued shortly, and your Dow Sales Representative will be contacting you to review your new prices.

We are committed to delivering the highest level of service, to providing quality products, and to helping you enhance your business. Thank you for your continued support. If you have any questions, please contact your local Dow sales representative.

Sincerely,

Tim Lacey
Business Director
North America Dow Building Solutions