



Insulation Pricing Increase

February 21, 2012

Dear Customer:

Owens Corning will be implementing a price increase in the United States on light density Fiberglas® building insulation products effective with **orders shipped on or after March 31, 2012**.

The products and their associated price increases are as follows:

	<u>% Increase</u>
Kraft and Unfaced Batts and Rolls	12%
R-15 / R-21 High-Performance Products	17%
Flame Spread 25 Batts	12%
Foil-faced Batts	12%
Basement Blanket™ insulation (PSK, FSK, Unfaced)	12%
Quiet Zone® Noise Control Batts	12%
Manufactured Housing Insulation	12%
Loose-fill Products	12%
L77 PROPINK® Loosefill Insulation	
PROPINK Complete™ Loosefill Insulation	
ThermaGlas® Loosefill Insulation - all types	

We continue to follow the pricing protocols enacted last year as follows:

- There will be no price deviations without prior approval from Tom Quigley, Vice President & General Manager.
- Key Change - there will be no commercial job protection.
- Based on customer requests, price lists will continue to be transmitted in pdf files.
- Pricing will be regarded as valid only if it appears on the official Owens Corning Price Notification letter.

As previously noted, we will continue to implement fuel surcharges according to the schedule previously released. Average diesel prices have remained above \$3.76/gallon since our last update and are forecasted to remain high. Updated diesel prices can be found at the following link: <http://tonto.eia.doe.gov/oog/info/wohdp/diese.asp>

New price sheets will be issued shortly and your area sales manager will review the updates with you. The Owens Corning Residential Insulation Team is here to work side by side with you to help you grow your business.

Please reach out to me or your Owens Corning sales team should you have questions.

Sincerely,

Tom Quigley,
Vice President and General Manager,
Residential Insulation, Owens Corning