



United States Gypsum Company

550 West Adams Street

Chicago, IL 60661-3676

312 436-4000

Fax: 312 672-4093

Founded in 1902

February 17, 2012

To Our Customers,

Effective with shipments on and after Monday, March 19, 2012, USG will increase pricing 7% on all interior finish products. Our new prices will reflect in part, the increased cost of key raw materials such as resin and thickeners, as well as increases in transportation costs both inbound and outbound.

Your new price list will be in effect for the remainder of 2012. Your salesperson will deliver the new price list to you within the next 2 weeks.

Our goal remains to offer you the best products at the best value. We appreciate your business and look forward to continuing to serve you. If you have any questions, please contact your local USG Building Systems Representative.

Sincerely,

A handwritten signature in black ink that reads 'G Salah'.

Greg Salah
Senior V.P. Sales & National Accounts

COVERAGE AREA: Entire U.S



price bulletin

Corporate Office
2001 Rexford Road
Charlotte, NC 28211
704/365-7300
nationalgypsum.com

February 27, 2012

TO OUR CUSTOMERS:

Effective with shipments on and after Monday, **April 2, 2012**, National Gypsum Company and its subsidiary entities will increase prices on the following product lines:

Interior Finishing Products (complete product line) – 7%

Plaster Products (complete product line) – 10%

We have seen substantial increases in our cost of key raw materials as well as increased transportation costs.

Thank you for your continued business and support. If you have any questions, please contact your local National Gypsum Company Sales Representative or Customer Account Specialist.

AREA: Entire U.S. and All Export

NATIONAL GYPSUM COMPANY
AND ITS SUBSIDIARY ENTITIES



March 5, 2012

Dear Valued Customer:

Effective with orders shipped on and after **Monday, April 2, 2012** the price of our products will be increased by the following amount:

All Interior Finishing Products

7%

If you have any questions regarding the pricing for your specific area, please contact your local sales representative.

Thank you for your business and continued support!

Sincerely,

A handwritten signature in blue ink that reads 'Stephen DeMay'.

Stephen DeMay
Vice President of Sales

A handwritten signature in blue ink that reads 'Robbe Pearson'.

Robbe Pearson
Sr. Director of Marketing & Commercial Performance

AREA: All U.S. and Export