

**THERMAFIBER, INC.**  
3711 MILL STREET  
WABASH, INDIANA 46992  
260.563.2111



January 15, 2015

To: Thermafiber, Inc. Insulation Customers (U.S. & Mexico)

Re: Price Increases

Effective March 2<sup>nd</sup>, 2015, selling prices for Thermafiber<sup>®</sup> insulation products will increase according to the schedule below:

<u><i>Thermafiber<sup>®</sup> Commercial Insulation Products</i></u>	<u><i>Increase</i></u>
Sound Attenuation Fire Blankets (SAFB™)	+6%
UltraBatt™ Insulation (formerly FS-15 and FS-25)	+6%
FireSpan <sup>®</sup> Insulation	+6%
Safing™ & TopStop <sup>®</sup> Insulation	+6%
RainBarrier <sup>®</sup> 45 & HD Insulation	+6%
VersaBoard <sup>®</sup> Insulation	+6%
FixtureShield <sup>®</sup> Insulation	+6%
SoundZero <sup>®</sup> Acoustical Blanket	+4%
Thermafiber <sup>®</sup> Foil Tapes & Knives	+4%
Impasse <sup>®</sup> Hardware & Spiral Anchors	+4%
Safing Clips & RainBarrier Clips	+4%
<u><i>Thermafiber<sup>®</sup> Industrial Insulation Products</i></u>	
Industrial Felts	+6%
Industrial Board and Blanket	+6%
Metal Mesh Blankets	+6%
Coast Guard Approved Felts	+6%
K-Fac <sup>®</sup> 19 and K-Fac <sup>®</sup> SR High-temp Insulation	+7%
Micore <sup>®</sup> 300 and Micore <sup>®</sup> 160 Board from USG Corp.	+3%
Filler Reinforcement Fiber (FRF)	+5%
Industrial Granulated, Packing, Spray & HP Wool	+5%

**Orders placed prior to the close of business on Friday, January 30<sup>th</sup>, 2015 for shipment on or before May 1<sup>st</sup>, 2015 will be invoiced at the pre-price increase level.** Your Thermafiber, Inc. Sales Representative will provide you with a new net price sheet for those items you historically purchase. Should you have questions, please feel free to contact us by calling our Customer Service Center toll-free at (888) 834-2371.

We appreciate your business and continued support of Thermafiber<sup>®</sup> Insulation Products.

Sincerely,

A handwritten signature in black ink, appearing to read "Michael J. Williams".

Michael J. Williams  
Sales Director

# ROXUL® REPORT: CORPORATE COMMUNICATION



## ROXUL Price Increase Announcement USA & MEXICO Effective April 1, 2015

Dear valued ROXUL Customer,

Please be advised that effective Wednesday, April 1, 2015, ROXUL will be increasing prices of the following board and pipe products:

**Commercial/Residential & Interior Solutions** **+6%**  
ROXUL AFB®, COMFORTBATT®SS, CAVITYROCK®MD & DD, ROCKBOARD® PG 40,60,80,  
CURTAINROCK®40,80, SAFE®, COMFORTBOARD™CIS ,FIREWALL®, ROXUL Plus® MB,  
DRAINBOARD®.

**Core Solutions** **+6%**  
CONROCK®, FABROCK™, OEM BOARD & WRAP

**ROXUL Technical Insulation (RTI)** **+6%**  
ProRox®, SeaRox®, Enerwrap® GRP 1000

New discounts will be provided by your ROXUL or RTI Sales Representative in the near future. Orders **shipped** on or before the close of business Tuesday, March 31, 2015 will be invoiced at the current level.

If you have any questions pertaining to this announcement, please feel free to contact your ROXUL or RTI Sales Representative or the undersigned.

Yours truly,

**BRIAN LEVOGUER**  
VICE PRESIDENT BUILDING INSULATION  
ROXUL INC

**MIKE KOZOKOWSKY**  
BUSINESS UNIT DIRECTOR  
ROXUL TECHNICAL INSULATION (RTI)  
INDUSTRIAL, MARINE & OFFSHORE