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Date: Friday December 16, 2011

To: Our Valued Customers

Re: Price Increase of 10% Effective with Shipments On January 16, 2012

Domestic steel mills have enacted price increases for January and February due to high raw material costs and a squeeze on profitability. Mill capacity utilization remains around 73%, while domestic demand is stable. Steel imports have been minimal, largely due to the weak dollar.

Based on recent activity, Marino\WARE will raise prices 10% on metal framing components effective January 16, 2012 throughout the entire service area. In addition, we will use quote escalators of 10% on 1/16/2012 and 5% on 4/1/2012. To view our quote policy dated 6/08/11, please go to www.marinoware.com.

If you have any questions, please contact your Marino\WARE sales representative. We thank you for your continued support!

Sincerely,

Marino\WARE

Gerry Compton
VP Sales, Northeast

Bill Mayne
VP Sales, Southeast &
South Central

Mike Fenbert
VP Sales, Midwest

NEW JERSEY FACILITY
400 Metuchen Road
South Plainfield, NJ 07080
(800) 627-4661
(908) 757-9000
(908) 412-1442 FAX

★ GEORGIA FACILITY
777 Greenbelt Parkway
Griffin, GA 30223
(800) 504-8199
(678) 688-1312
(678) 688-1379 FAX

★ INDIANA FACILITY
4245 Railroad Avenue
East Chicago, IN 46312
(866) 636-6002
(219) 378-7100
(219) 378-7106 FAX

★ TEXAS FACILITY
10101 Bay Area Boulevard
Pasadena, TX 77507
(800) 504-8199
(678) 688-1312
(281) 283-8105 FAX

★ NEW YORK SALES OFFICE
134 Broadway, Suite C
Amityville, NY 11701
(800) 627-4667
(631) 691-2200
(631) 691-1492 FAX

★ ENGINEERING OFFICE
200 Business Center Drive
Stockbridge, GA 30281
(866) 545-1545
(678) 688-7780
(770) 507-2605 FAX

December 16, 2011

To Our Valued Customers:

ClarkDietrich Building Systems will implement a 10% price increase across all regions on all metal framing products shipped on or after January 16, 2012. The domestic steel mills in late November and now in early December have announced increases citing increased raw material cost and increased order activity as the reason.

Effective immediately the following escalators will be issued on all quotes.

10% January 16, 2012

5% April 2, 2012

5% per quarter there after (For Budgetary Purposes Only)

ClarkDietrich will continue to honor all existing quotes in accordance to our current job quoting policy. A copy of our policy can be found on our ClarkDietrich website at (www.clarkdietrich.com/support-tools/sales-forms). Revised price sheets reflecting the increase will be issued the week of January 2, 2012.

If you have any questions, please contact your local Inside Sales Representative. ClarkDietrich thanks you for your continued loyalty and support during these ever changing economic times.

Sincerely,

ClarkDietrich Building Systems



Building Products Inc.

2960 Woodbridge Ave
Edison NJ, 08837

(732) 662-6200
www.buysuperstud.com

December 19, 2011

RE: January 16, 2012 PRICE INCREASE

To Our Valued Customers:

The domestic mills have announced increases effective immediately on all new orders. Once again the reasoning behind the increases is the escalating costs of raw materials. The domestic steel mills have announced increases in late November as well as early December.

Therefore Super Stud Building Products will increase pricing 10% on all metal framing products and accessories effective January 16, 2012.

Please contact your sales representative to review all outstanding quotations that have expired or will soon expire in accordance with our job quotation policy.

If you have any questions, please contact your Super Stud Building Products Sales Representative.

Thank you for your business and continued support.

Chris Chimera

A handwritten signature in blue ink, appearing to read "Chris Chimera", is written over a light blue rectangular background.

Sales Manager
Super Stud Building Products