

**THERMAFIBER, INC.**  
3711 MILL STREET  
WABASH, INDIANA 46992  
260.563.2111



December 2, 2013

To: Thermafiber, Inc. Insulation Customers (North America)

Re: Price Increases

Effective with shipments on or after January 6<sup>th</sup>, 2014, selling prices for Thermafiber<sup>®</sup> insulation products will increase according to the schedule below:

<b><u>Thermafiber<sup>®</sup> Commercial Insulation Products</u></b>	<b><u>Increase</u></b>
Sound Attenuation Fire Blankets (SAFB <sup>™</sup> )	+6%
FS-15 & FS-25 Blankets (now UltraBatt <sup>™</sup> )	+6%
FireSpan <sup>®</sup> Insulations	+6%
Safing <sup>™</sup> , TopStop <sup>®</sup> , & SafingPaks <sup>®</sup>	+6%
RainBarrier <sup>®</sup> 45 & HD	+6%
VersaBoard <sup>®</sup>	+6%
FixtureShield <sup>®</sup>	+6%
SoundZero <sup>®</sup> Acoustical Blanket	+6%
Thermafiber <sup>®</sup> Foil Tapes & Knives	+6%
Impasse <sup>®</sup> Hardware & Spiral Anchors	+6%
Safing Clips & RainBarrier Clips	+6%
<b><u>Thermafiber<sup>®</sup> Industrial Insulation Products</u></b>	
Industrial Felts	+6%
Industrial Board and Blanket	+6%
Metal Mesh Blankets	+6%
Coast Guard Approved Felts	+6%
K-Fac <sup>®</sup> 19 and K-Fac <sup>®</sup> SR	+6%
ThermaTex <sup>®</sup> Blanket Insulation	+6%
Micore <sup>®</sup> 300 and Micore <sup>®</sup> 160 from USG Corp.	+6%
Filler Reinforcement Fiber (FRF)	+7%
Industrial Granulated, Packing, Spray & HP Wool	+7%

Your Thermafiber, Inc. Sales Representative will provide you with a new net price sheet for those items you historically purchase. Should you have questions, please feel free to contact us by calling our Customer Service Center toll-free at (888) 834-2371.

We appreciate your business and continued support of Thermafiber<sup>®</sup> Insulation Products.

Sincerely,

A handwritten signature in black ink, appearing to read "Michael J. Williams".

Michael J. Williams  
Director, Sales