

**OWENS CORNING SALES, LLC**  
ONE OWENS CORNING PARKWAY  
TOLEDO, OHIO 43659  
419.248.8000  
October 17, 2013

Dear Customer,

Owens Corning Commercial & Industrial Insulation Business will implement the following price increases in U.S. and Canada, effective with orders shipping on or after January 6, 2014:

<u>Product</u>	<u>Percentage Increase</u>
All Fiberglas™ Pipe Insulation Products (ASJ, Evolution™, No Wrap and VaporWick®)	8%
FLEXWRAP® Pipe Insulation	8%
Fiberglas™ Pipe & Tank Insulation	8%
Insul-Quick® Insulation	6%
SCR Board	6%
700 Series Faced & Unfaced Board Products	6%
Curtain Wall 225	6%
Thermal Insulating Wool (TIW type I and II)	6%
SoftR® Duct Wrap	6%
QuietR® Duct Board	6%
QuietR® Rotary Duct Liner	6%
QuietR® Textile Duct Liner	6%
QuietR® Duct Liner Board	6%

**We encourage you to place your orders by Dec 10, 2013 to ensure a ship date prior to the increase.**

We reserve the right, if applicable, to limit purchase order volumes beyond your average monthly purchases as calculated the 60 days prior to this price increase. We can make no guarantee that order volumes above this level will be serviced prior to January 6, 2014.

New price sheets will be issued shortly and your sales representative will review the updates with you.

Thank you for your continued support and partnership.

Sincerely,



Alex Legall,  
**VP & GM of Air Handling and Mechanical**  
Owens Corning Engineered Insulation Systems



Boz Malik,  
**Vice President Sales**  
Owens Corning Engineered Insulation Sy