

Owens Corning Insulating Systems, LLC  
One Owens Corning Parkway  
Toledo, Ohio 43659  
419.248.8000



September 30, 2015

Dear Owens Corning™ Insulation customer,

On August 17, Owens Corning announced a price increase on our light density Fiberglas™ building insulation with an effective date of October 1, 2015. We have elected to postpone this increase with a new effective date of January 1, 2016.

For all shipments on or after January 1, 2016, the amounts listed below will take effect:

<b>Faced &amp; Unfaced Batts</b>		<b>QuietZone®</b>	<b>8%</b>
<b>All R Values</b>	<b>8%</b>	<b>Basement Blanket™</b>	<b>8%</b>
		<b>Manufactured Housing products</b>	<b>8%</b>
<b>Flame Spread 25</b>	<b>8%</b>	<b>Loosefill products</b>	
<b>FSK</b>	<b>8%</b>	<b>AttiCat®</b>	<b>10%</b>
<b>PSK</b>	<b>8%</b>	<b>L77 PROPINK®</b>	<b>10%</b>
		<b>ThermaGlas®</b>	<b>10%</b>
		<b>AtticMate</b>	<b>\$0.02/piece</b>

As previously communicated and in order to help you better plan your business, we do not anticipate any further modification of our pricing prior to April 1, 2016.

To ensure fair treatment of our customers, we may elect to limit December shipments to 120 percent of your previous 90 day shipment average. Order confirmations for full truckload orders with an assigned ship date prior to January 1, 2016 will receive current pricing. Less-than-full truckload orders subject to consolidated shipping on or after January 1, 2016 will receive the increased price.

We will also be decreasing our fuel surcharge with a revised rate of \$80 per truckload with all orders shipped on or after October 1, 2015. It is our intent to continue adjustments to the fuel surcharge based upon the market for diesel.

New price sheets will be issued prior to January 1, 2016. Your area sales manager will review the updates with you.

Thank you for your continued support of Owens Corning and the opportunity to serve you.

A handwritten signature in black ink, appearing to read "Mike Swift".

Mike Swift  
Vice President  
Building Insulation

# CertainTeed

SAINT-GOBAIN

August 19, 2015

Dear Valued Insulation Customer:

CertainTeed is announcing a price increase on all residential and commercial insulation products effective with shipments on and after October 5, 2015.

Unfaced & Faced Batts & Rolls (All R Values)	8%
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FSK & PSK	8%
Manufactured Housing Insulation	8%
CertaPro™ Commercial Batts	8%
Basement Wall Insulation	8%

### Blowing Wool

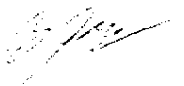
InsulSafe® SP Premium Blowing Wool	10%
OPTIMA® Blowing Insulation	10%
UltraTherm™ (Non Premium Blowing Wool)	10%
TrueComfort® Premium Blowing Wool	10%

We expect September to be an extremely busy month, so please plan for extended lead times. In order to minimize service interruptions we recommend you place orders as early as possible. All orders placed with firm specifications by close of business Friday, September 11, 2015 and shipped on or before October 4, 2015 will receive current pricing. All orders shipped on or after October 5, 2015 will be at the new price levels. CertainTeed reserves the right to limit shipments if needed.

Based on current price of diesel fuel, we expect the surcharge rate of \$60 to continue until further notice.

Thank you for your continued cooperation and support.

Sincerely,



Rob Malandra  
VP Residential & Commercial Sales  
Insulation Group

CertainTeed Corporation

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**Johns Manville**

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 Denver, CO 80217-5108  
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 303 978 3645 fax  
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**PRICE NOTICE**

August 21, 2015

To: All US Building Insulation Customers:

Johns Manville is announcing a price increase effective **October 2, 2015**. The price increase applies to the following products:

Products	% Increase
All R-Values Residential and Commercial Batts & Rolls	8%
R-15	8%
R-21	8%
FSK & PSK	8%
Basement Wall	8%
Manufactured Housing Products	8%
JM SPIDER®	10%
All Blowing Wool Products	10%

This price increase will apply to all orders shipped on or after **October 2, 2015** regardless of the date of order placement. Please check with your Customer Advocate as this date approaches for information on current product lead times.

To ensure shipment by October 2nd, Johns Manville recommends placing orders early. Johns Manville reserves the right to monitor all orders placed between now and the date of increase and limit quantities if necessary.

Johns Manville will continue to apply the current transportation surcharge per the schedule communicated earlier this year.

If you have any questions about the implementation of this increase, please contact your Sales Representative or Account Manager. Thank you for your ongoing support of JM products.

Joe Smith  
 General Manager  
 Building Insulation Division  
 Insulation Systems

Chuck McGavern  
 Director of Sales  
 Building Insulation Division  
 Insulation Systems