

Owens Corning Insulating Systems, LLC  
One Owens Corning Parkway  
Toledo, Ohio 43659  
419.248.8000



September 29, 2016

Dear Owens Corning™ Insulation customer,

Owens Corning Sales, LLC (“Owens Corning”) will increase its prices in the United States on the following Fiberglas™ building insulation products **effective with shipments on or after January 18, 2017 as follows:**

Product	Percent Increase
EcoTouch® Batts and Rolls	9%
R15, R21, R30C, R38C, R49 EcoTouch® Batts	11%
All Manufactured Housing Product	9%
All Loosefill Products	9%
Basement Blanket	9%
FSK 25 EcoTouch® Batts	9%

We are providing this advanced notice to ensure ample time for you to plan your business. This price will be valid until May 1, 2017.

To ensure product availability for our customers, we may limit shipments to a maximum of 120 percent of your average purchases during the months of November and December, 2016. We will monitor our supply situation closely and advise of any further actions.

Order confirmations for full truckload orders with an assigned ship date prior to January 18, 2017, will receive current pricing. Less-than-full truckload orders subject to consolidated shipping on or after

January 18, 2017, will receive the increased price. We will maintain fuel surcharges according to previously released schedules.

New price sheets will be issued prior to January 6, 2017, and your area sales manager will review the updates with you. Please reach out to your Owens Corning sales representative should you have questions.

Thank you for your continued support of Owens Corning.

Sincerely,



Mike Swift  
Vice President, Sales  
Insulation Contractors &  
Distribution



Nathan Walker  
Vice President, Sales  
National Accounts