

Owens Corning Insulating Systems, LLC  
One Owens Corning Parkway  
Toledo, Ohio 43659  
419.248.8000



October 12, 2018

Dear Owens Corning® Insulation Customer,

Owens Corning Sales, LLC ("Owens Corning") will increase its prices on the following Thermafiber® products with all **orders shipped on or after January 7, 2019**.

<b>Thermafiber® Products</b>	<b>Increase</b>
Sound Attenuation Fire Blankets (SAFB™)	6%
FireSpan®	8%
RainBarrier®	8%
RainBarrier® HD	8%
Safing	8%
VersaBoard®	8%

Order confirmations for full truckload orders with an assigned ship date prior to January 7, 2019 will receive current pricing. Less-than-full truckload orders subject to consolidated shipping on or after January 7, 2019, will receive the increased price.

Thank you for your continued support of Owens Corning.

Sincerely,

A handwritten signature in black ink, appearing to read "MS", with a large, stylized flourish at the end.

Mike Swift  
Vice President & General Manager  
North American Building Insulation



To: All ROCKWOOL Customers  
From: Brian Levoguer, Vice President Building Insulation

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Date: Oct 1, 2018  
Re: **ROCKWOOL PRICE INCREASE ANNOUNCEMENT - USA/MEXICO:  
EFFECTIVE JANUARY 2, 2019**

Please be advised that due to ongoing inflation pressure in both raw materials and transportation costs, ROCKWOOL will be increasing prices to all customers in all channels in the US and Mexico on the following products:

<b>AFB®</b>	<b>+6%</b>
<b>CAVITYROCK®</b>	<b>+8%</b>
<b>CURTAINROCK® 40, 80, RFF</b>	<b>+8%</b>
<b>ROCKBOARD® 40, 60, 80</b>	<b>+8%</b>
<b>SAFE® 45, 55, 65</b>	<b>+8%</b>
<b>ROXUL PLUS® MB</b>	<b>+8%</b>

The above increase will apply to all orders shipped on or after January 2<sup>nd</sup>, 2019 regardless of the date of order placement.

New discounts will be provided by your ROCKWOOL representative in the near future.

If you have any questions regarding this announcement, please contact your ROCKWOOL sales representative or the undersigned.

Yours truly,

A handwritten signature in black ink, appearing to read 'BLV', with a small dot at the end.

**BRIAN LEVOGUER**  
VICE PRESIDENT / BUILDING INSULATION | ROCKWOOL