

July 28, 2017

Dear Valued Insulation Customer:

CertainTeed is announcing a price increase on all residential and commercial insulation products effective with shipments on and after September 5, 2017.

Unfaced & Faced Batts & Rolls

| | |
|--|----|
| Sustainable Insulation including SpeedyR™, EasyTouch™ <ul style="list-style-type: none">All Building Insulation R-values | 8% |
| FSK & PSK | 8% |
| Manufactured Housing Insulation | 8% |
| CertaPro™ Commercial Batts | 8% |
| Basement Wall Insulation | 8% |

Blowing Wool

| | |
|------------------------------------|----|
| InsulSafe® SP Premium Blowing Wool | 8% |
| OPTIMA® Blowing Insulation | 8% |
| TrueComfort® Premium Blowing Wool | 8% |

We anticipate strong demand for insulation products in the month of August. In order to ensure no service interruptions during this period, we strongly recommend that you place orders with firm specifications by close of business Friday, August 18, 2017. All orders shipped on or before September 4, 2017 will receive current pricing. CertainTeed reserves the right to limit shipments based on historical purchases in 2017.

The fuel surcharge will remain at \$60 through the 3rd quarter of 2017.

Thank you for your continued cooperation and support.

Sincerely,



Rob Malandra
VP Residential & Commercial Sales
Insulation Group

To view this email as a web page, click [here](#).

Owens Corning Insulating Systems, LLC
One Owens Corning Parkway
Toledo, Ohio 43659
419.248.8000



July 14, 2017

Dear Owens Corning™ Insulation Customer,

Owens Corning Sales, LLC (“Owens Corning”) will increase its prices in the United States on the following Fiberglas™ building insulation products **effective with shipments on or after September 1, 2017 as follows:**

| Product Name | Percent Increase |
|--------------------------------------|------------------|
| All EcoTouch® Batts and Rolls | 8% |
| All Manufactured Housing | 8% |
| All Loosefill Products | 8% |
| Basement Blanket | 8% |
| FSK 25 EcoTouch® Batts | 8% |

Given that September 1, 2017 is the Friday prior to Labor Day weekend, please place your orders early to ensure shipment prior to the increase. Also, we reserve the right to limit quantities prior to the increase.

Order confirmations for full truckload orders with an assigned ship date prior to September 1, 2017, will receive current pricing. Less-than-full truckload orders subject to consolidated shipping on or after September 1, 2017, will receive the increased price. We will maintain fuel surcharges according to the previously released schedules.

New price sheets will be issued by August 18, 2017, and your area sales manager will review the updates with you. Please reach out to your Owens Corning sales representative should you have questions.

Thank you for your continued support of Owens Corning.

Sincerely,

Mike Swift
Vice President
North American Building Insulation

Nathan Walker
Vice President of Sales
National Accounts



Johns Manville

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PRICE NOTICE

August 1, 2017

To: All US Building Insulation Customers:

Johns Manville is announcing a price increase effective **September 8, 2017**. The price increase applies to the following products:

| | |
|---|----|
| All Residential and Commercial Batt & Roll Products | 8% |
| FSK & PSK | 8% |
| Basement Wall | 8% |
| All Loose fill Blowing Wool Products | 8% |
| All Manufactured Housing Products | 8% |
| All Metal Building Products | 8% |

This price increase will apply to all orders shipped on or after **September 8, 2017** regardless of the date of order placement. Please check with your Customer Advocate as this date approaches for information on current product lead times.

To ensure shipment by September 8, 2017 Johns Manville recommends placing orders early. Johns Manville reserves the right to monitor all orders placed between now and the date of increase and limit quantities if necessary.

If you have any questions about the implementation of this increase, please contact your Sales Representative or Account Manager. Thank you for your ongoing support of JM products.

Chuck McGavern
Director of Sales
Building Insulation Division
Insulation Systems