

Owens Corning Insulating Systems, LLC  
One Owens Corning Parkway  
Toledo, Ohio 43659  
419.248.8000



October 2, 2017

Dear Owens Corning™ Insulation customer,

Owens Corning Sales, LLC (“Owens Corning”) will increase its prices in the United States on the following Fiberglas™ building insulation products **effective with shipments on or after January 8, 2018 as follows:**

Product	Percent Increase
<b>All EcoTouch® Batts and Rolls</b>	12%
<b>All Manufactured Housing</b>	12%
<b>Basement Blanket</b>	12%
<b>FSK 25 EcoTouch® Batts</b>	12%
<b>All Loosefill Products® Batts</b>	15%

Owens Corning reserves the right to limit quantities prior to the increase.

Order confirmations for full truckload orders with an assigned ship date prior to January 8, 2018, will receive current pricing. Less-than-full truckload orders subject to consolidated shipping on or after January 8, 2018 will receive the increased price. We will maintain fuel surcharges according to the previously released schedules.

New price sheets will be issued by December 15, 2017, and your area sales manager will review the updates with you. Please reach out to your Owens Corning sales representative should you have questions.

Thank you for your continued support of Owens Corning.

Sincerely,

A handwritten signature in black ink, appearing to read "MS", with a large loop at the end.

Mike Swift  
Vice President  
North America Building Insulation

A handwritten signature in black ink, appearing to read "NW", with a long horizontal stroke extending to the right.

Nathan Walker  
Vice President of Sales  
National Accounts

This email was sent by:  
Owens Corning Insulating Systems, LLC  
One Owens Corning Parkway  
Toledo, OH, 43659, USA



**Johns Manville**

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303 978 3645 fax  
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**PRICE NOTICE**

November 6, 2017

To: All US Building Insulation Customers:

Johns Manville is announcing a price increase effective **January 5, 2018**. The price increase applies to the following products:

All Residential and Commercial Batt & Roll Products	8%
FSK & PSK	8%
Basement Wall	8%
All Loose fill Blowing Wool Products	12%
All Manufactured Housing Products	8%
All Metal Building Products	6%
Insul-Shield®	6%

This price increase will apply to all orders shipped on or after **January 5, 2018** regardless of the date of order placement. Please check with your Customer Advocate as this date approaches for information on current product lead times.

To ensure shipment by January 5, 2018 Johns Manville recommends placing orders early. Johns Manville reserves the right to monitor all orders placed between now and the date of increase and limit quantities if necessary.

If you have any questions about the implementation of this increase, please contact your Sales Representative or Account Manager. Thank you for your ongoing support of JM products.

Chuck McGavern  
Director of Sales  
Building Insulation Division  
Insulation Systems