

Owens Corning Sales, LLC
One Owens Corning Parkway
Toledo, Ohio 43659
419.248.8000



November 13, 2017

Dear Owens Corning Insulation® customer,

Owens Corning Sales, LLC (“Owens Corning”) will increase its prices on the following Thermafiber® commercial product families with all **orders shipped on or after January 8, 2018**.

Thermafiber® Commercial Product Family	Increase
FireSpan®	3%
RainBarrier®	3%
VersaBoard®	3%
TopStop®	3%
Safing	3%

Order confirmations for full truckload orders with an assigned ship date prior to January 8, 2018 will receive current pricing. Less-than-full truckload orders subject to consolidated shipping on or after January 8, 2018, will receive the increased price.

Thank you for your continued support of Owens Corning.

Sincerely,

A handwritten signature in black ink, appearing to read "MS", with a large, sweeping flourish at the bottom.

Mike Swift
Vice President
North America Building Insulation

A handwritten signature in black ink, appearing to read "N Walker", with a long, horizontal flourish extending to the right.

Nathan Walker
Vice President of Sales
National Accounts



EXTERNAL COMMUNICATION

To: **All ROXUL Building Insulation Customers**
From: Brian LeVoguer Vice President Building Insulation
Date: November 3, 2017
Re: **ROXUL USA PRICE INCREASE ANNOUNCEMENT - Effective: January 2, 2018**

Please be advised that effective Tuesday January 2nd, 2018. ROXUL will be increasing prices 3% on the following Commercial board products.

CAVITYROCK[®]
CURTAINROCK[®] 40, and 80
ROCKBOARD[®] 40, 60, and 80
SAFE[™]
SAFE[™] 55 and 65
ROXUL PLUS[®] MB

Pricing for light density batt products (AFB[®], COMFORTBATT[®] and SAFE 'N' SOUND[®]) and COMFORTBOARD[™] are not affected.

The above increase will apply to all orders shipped on or after Tuesday, January 2nd, 2018 regardless of the date of order placement.

New discounts will be provided by your ROXUL Sales Representative in the near future.

If you have any questions pertaining to this announcement, please feel free to contact your ROXUL Sales Representative or the undersigned.

Yours truly,

BRIAN LEVOGUER
VICE PRESIDENT / BUILDING INSULATION | ROXUL INC



ROXUL USA INC., 4594 Cayce Rd., Byhalia, MS 38611 | www.roxul.com

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